Prospecting for Millions											
			Product	Millionaire	Introduce				Home		
Prospect	Phone #	Called	Video	Video	Team	Tools	Customer	Member	Delivery	Quarterly	Visionary

How to use this List with the Millionaire Club Chart

1. Fill out Prospects and their Phone Numbers.

2. Pencil in last date called.

3. Check off when they have viewed the Product and Opportunity Videos.

- 4. Introduce them to the Team on 3-way-call as soon as they have seen the videos. Do NOT skip this.
- 5. Introduce the Tools, Health Chart, this Chart, and Millionaire Club Chart.
- 6. Check off when they become Customers, Members, on Home Delivery, and on Quarterly Home Delivery.

7. When they become a Visionary, add them to YOUR Millionaire Club Chart. Update how many Personal Quarterly they have under Visionary above.

8. You should average one Visionary per 25 Prospects as you work the program. Remember, you are initially looking for 3 Visionaries duplicating.